CIPS Australasia 10th Annual Conference

register today...

For any information regarding the conference and bookings please contact our conference organiser MO on +61 3 9320 8651 or email info@cipsaevents.com.au

CIPS Australasia 10th Annual Conference

Dockside, Darling Harbour, Sydney – 15 October 2014

It’s our 10th Birthday!

2014 is a special milestone for CIPS Australasia conferences – it marks 10 years of delivering quality events to help professionals deliver real strategic and sustainable value to their organisations.

And the CIPS Australasia 10th Annual Conference is no exception! Our conference programme has been developed through the many meetings and conversations our team have been having with practitioners across Australasia. And each conversation always comes back to:

• Technology – The advance of technology is constant, rapid and increasingly complex. It is critical that today’s procurement professional has an acute comprehension of what this key enabler can deliver.

• Talent – The war amongst organisations in acquiring the right talent who will help and deliver a positive return on investment has never been greater. The leaders in procurement operations consider hiring the right talent a key issue they are struggling with.

• Transformation – Complexity has reached traditional tried and tested change management plans obsolete. This has called for a more innovative and creative range of solutions that are flexible, adaptable and agile enough to meet market challenges.

Join us as we celebrate this milestone by bringing together a host of national and international procurement leaders who are at the forefront of leading change direction quickly to meet market challenges.

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The 2014 awards host: Tony Squires

Our 2014 awards host: Tony Squires

Tony Squires is best known as the host of Back Pack Paul live on the Better FM, 3RRR. On the back of a decade of weekly shows including The Rock with former Wallabies Tim Horan and Matt Burke on Sunday mornings.

Our 2014 awards host: Tony Squires

The 2014 awards ceremony promises to be bigger and better than ever before! It’s our 10th Birthday and we’re going all out to celebrate this special occasion with a host of national and international procurement leaders who are at the forefront of leading change direction quickly to meet market challenges.

All prices are listed in Australian Dollars and are inclusive of Australian GST. Prices above are for conference tickets only. Dinner tickets can be added to your booking at an additional fee as outlined below.

2014 CIPS Australasia Awards Dinner...

Tickets for the dinner can be purchased separately by visiting www.cipsaevents.com.au/awards-dinner. Ticket price includes dinner reception, three course meal, beverages and entertainment.

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CIPS Conference excludes...

Every delegate will receive a copy of the Purchasing Models Handbook – an essential guide to the most popular models used in procurement. VALUED AT $34.95!

PLUS – Don’t miss our case study on the new CIPS Global Standard on Procurement and Supply.

Every delegate will receive a copy of the new standard – hot off the press!
CIPS Australasia 10th Annual Conference

register today...

Register your place at www.cipsaevents.com.au/10thannualconference. For any information regarding the conference and bookings please contact our conference organiser NO on +61 2 9320 8503 or email info@cipsaevents.com.au

Dockside, Darling Harbour, Sydney – 15 October 2014

CIPS Australasia Level 3, 509 Collins Street, Melbourne, Victoria 3000, Australia
T: 1300 765 142/F: 1300 765 143
E: info@cips.com.au

www.cips.org

**CIPS Australasia 10th Annual Conference**

- Talent – The war amongst organisations in acquiring and retaining good people who can add value and deliver a competitive advantage has never been greater. The leaders of procurement operations consider this one talent as a key issue they are struggling with.
- Transformation – Complexity has rendered traditional tried and tested change management plans obsolete. This has called for a more innovative and creative range of solutions that are flexible, adaptable and agile – what once was a slow and painful change direction quickly to meet market challenges.
- Tomorrow – In an unpredictable volatile world, the need to make sense of the future will be an important need for every organisation.
- Technology – The advance of technology is constant, rapid and increasingly complex. It is critical that today’s leaders understand what this key enabler can deliver.

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- **Tomorrow** – In an unpredictable volatile world, the need to make sense of the future will be an important need for every organisation.
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### Awards Dinner...

**Tickets for the dinner can be purchased separately by visiting www.cipsaevents.com.au/awards-dinner**

**Dinner Tickets...**

<table>
<thead>
<tr>
<th>Drink tickets</th>
<th>Single ticket</th>
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<tbody>
<tr>
<td>Entrees</td>
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<tr>
<td>Non-entrees</td>
<td>$235</td>
<td>$3000</td>
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</tbody>
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**Purchasing Models...**

Every delegate will receive a copy of the Purchasing Models - an essential guide to the most popular models used in procurement.

**PLUS – Don’t miss our case study on the new CIPS Global Standard in Procurement and Supply**

A new comprehensive competency framework to enhance individual and organisational performance! Every delegate will also receive a copy of the new standard – hot off the press!

**CIPS Australasia 10th Annual Conference**

**15 October 2014**

**Dockside, Darling Harbour, Sydney – 15 October 2014**

**Sydney: Rosehill Gardens Racecourse**

**15-16 October 2014**

**Programme highlights...**

**The Golden Age of Procurement**

- **Talent** - The War amongst Organisations in Acquiring and Retaining Good People Who Can Add Value and Deliver a Competitive Advantage has Never Been Greater.
- **Transformation** - Complexity Has Rendered Traditional Tried and Tested Change Management Plans Obsolete.
- **Tomorrow** - In an Unpredictable Volatile World, the Need to Make Sense of the Future Will Be an Important Need for Every Organisation.
- **Technology** - The Advance of Technology is Constant, Rapid and Increasingly Complex. It is Critical that Today’s Leaders Understand What This Key Enabler Can Deliver.

**The New CIPS Global Standard in Procurement and Supply**

**Standard rates available**

- **Full Time registration**
  - Member: $1580
  - Non-Member: $1790
- **Group discounts available for five or more delegates**
  - Full Time registration (5*)
    - Member: $1370
    - Non-Member: $1650
- **Day only registration**
  - Day only member: $745
  - Day only non-member: $830
- **Day only non-member**
  - $410

- **Group discounts available for five or more delegates**

**Day only non-member**

- **Group discounts available for five or more delegates**

**2014 CIPS Australasia Awards Dinner**

- **Dinner tickets can be added to your booking at an additional fee as outlined below.**

**Register your place at www.cipsaevents.com.au/sydneyannualconference.**
The journey from purchasing evolution to supply revolution
Talent, Transformation, Technology, Tomorrow

DAY ONE: Wednesday 15 October 2014

1000 - 1030 Session Chair
Bruce Stevenson, CEO, Integrated Supply Chain

1030 - 1115 Workshop: Keynote - Tales of Transformation from a Procurement Leader
Mark Donaldson VC Corporate
1115 - 1130 Keynote - Transforming yourself and transforming your team
Mike Blanchard Sydney Trains
1130 - 1200 Keynote - The changing dynamic of China/Asia
Roger Baldwin
1200 - 1245 Lunch

1300 - 1330 Case Study - Procurement Clustering: Developing a sustainable supply chain
Cindy Dunham
1330 - 1405 Panel - Procurement Clustering: Key Drivers
David Verna (Chair), Bruce Stevenson, Howard Egbert, Mark Donaldson
1405 - 1430 Panel - Procurement Clustering: Challenges and future approaches
Cindy Dunham, Bruce Stevenson, Howard Egbert
1430 - 1505终结 of the panel
Mike Blanchard Sydney Trains

1505 - 1600 Focus Group - How mature are your supply chains in practice?

1600 - 1700 Focus Group - Procurement savings while achieving key corporate goals

DAY TWO: Thursday 16 October 2014

1000 - 1030 Conference Streams

1030 - 1115 Workshop: Keynote - 3D Printing has the potential to create anything, on the way we purchase things in the future.
Mark Donaldson VC Corporate
1115 - 1130 Keynote - How do your supply chains operate?
Mike Blanchard Sydney Trains
1130 - 1200 Keynote - Procurement savings while achieving key corporate goals
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1505 - 1600 Focus Group - How mature are your supply chains in practice?

1600 - 1700 Focus Group - Procurement savings while achieving key corporate goals

1700 - 1800 Energiser - Optimising the procurement function - A global perspective
Peter Yates AM

Supported by:
The journey from purchasing evolution to supply revolution

Talent, Transformation, Technology, Tomorrow

DAY ONE: Wednesday 15 October 2014

10h00 - 10h15 Registration

10h15 - 10h30 Welcome to the 30th Annual Conference by Niall O’Donnell, National Manager Procurement & Property, Sydney

10h30 - 10h50 Keynote Speech - A new era for Strategic Sourcing and Spend Management

10h50 - 11h10 Strategic Sourcing - The Evolution of Sourcing - Gary P. Pisani, MIT Sloan School of Management

11h10 - 11h30 Transforming and Leveraging Procurement

11h30 - 12h30 Lunch

13h00 - 13h20 Technology/Talent - Tomorrow’s Direction and Upcoming Transformation

13h20 - 13h40 Malcom Fraser - “Redefining the role of Chief Procurement Officers”

13h40 - 14h00 Dr. Nick Grainger MBA MA, National Lead – Procurement, Sydney Trains

14h00 - 14h20 John Browne MCIPS - National Lead Procurement, CIPS Australasia & Debbie Greenberger, CIPS Australasia

14h20 - 14h40 Mike Ronchetti, Chris Clements, Architect, Rio Tinto

14h40 - 15h00 Cindy Dunham, Chief Executive, Qinetiq

15h00 - 15h20 Technology/Talent - The Changing Nature of Strategic Sourcing

15h20 - 15h40 Eric Caillon, Madeleine Tewes - “The Changing Nature of Strategic Sourcing”

15h40 - 16h00 Joe Arena, 2014 General Manager Procurement & Property, Sydney

16h00 - 16h15 Session Close

DAY TWO: Thursday 16 October 2014

08h30 - 08h45 Registration

08h45 - 09h00 Welcome to the 30th Annual Conference by Niall O’Donnell, National Manager Procurement & Property, Sydney

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PANEL: “Challenges and Outlook”

17h00 - 17h15 John Browne MCIPS

17h15 - 17h30 Joe Arena

17h30 - 17h45 Cindy Dunham
The journey from purchasing evolution to supply revolution

Talent, Transformation, Technology, Tomorrow

**Day One: Wednesday 15 October 2014**

**Time** | **Event** | **Speakers**
--- | --- | ---
0700 - 0730 | Time | 
0730 - 0745 | Welcome to the 31st Annual Conference Tour of Castle MC | Stephen Fawkes, Senior Manager Group Procurement & Property, Spotless

**Conferences Streams**

**Transformation**

**Introduction to day two.**

**Arrival tea and coffee**

**Time** | **Event** | **Speakers**
--- | --- | ---
1005 - 1035 | Transformation | Mike Blanchard,
1500 - 1525 | Transformation | Chris Clements
1730 | Transformation | Stephen Rowe, General Manager Group Procurement & Property, Spotless

**Keynote**

**Chris Clements**

KPMG Australia

**Time** | **Event** | **Speakers**
--- | --- | ---
1130 - 1200 | Keynote | Chris Clements

**Case Study**

**A focus on you: Becoming a better procurement manager**

**Panel**

**Challenges and future approaches**

**Time** | **Event** | **Speakers**
--- | --- | ---
1100 - 1130 | Challenges and future approaches | Mike Blanchard
1345 - 1420 | Challenges and future approaches | Len Blackmore

**Dinner Sponsored by Portland Group**

**Time** | **Event** | **Speakers**
--- | --- | ---
1730 - 2230 | Dinner Sponsored by Portland Group | Martin Prendergast, Global Leadership Group, CIPS

**Workshops**

**The Global Standard for Procurement**

**Time** | **Event** | **Speakers**
--- | --- | ---
0940 - 1030 | The Global Standard for Procurement | Jason Westwood
1430 - 1505 | The Global Standard for Procurement | Jane Stopf, Head of Group Procurement, CIPS

**Panels**

**Who are the key stakeholders and what are the benefits of communicating with them?**

**Time** | **Event** | **Speakers**
--- | --- | ---
0830 - 0900 | Who are the key stakeholders and what are the benefits of communicating with them? | Kim Henderson
0900 - 0930 | Who are the key stakeholders and what are the benefits of communicating with them? | John Dwyer

**Technology**

**What is procurement technology and why is it important?**

**Time** | **Event** | **Speakers**
--- | --- | ---
0930 - 1000 | What is procurement technology and why is it important? | Peter Underhill

**Panel**

**What are the expectations of your stakeholders for tomorrow?**

**Time** | **Event** | **Speakers**
--- | --- | ---
1005 - 1035 | What are the expectations of your stakeholders for tomorrow? | Mark Donaldson VC

**Day Two: Thursday 16 October 2014**

**Conferences Streams**

**Technology**

**Why it matters**

**Time** | **Event** | **Speakers**
--- | --- | ---
0900 - 0930 | Why it matters | Mike Blanchard
0940 - 1030 | Why it matters | Dave Keating

**Future-proofing your and your team’s talent**

**Case Study**

**Time** | **Event** | **Speakers**
--- | --- | ---
1130 - 1200 | Future-proofing your and your team’s talent | Mark Donaldson VC
1215 - 1315 | Future-proofing your and your team’s talent | Sam Lyall

**Dinner Sponsored by Portland Group**

**Time** | **Event** | **Speakers**
--- | --- | ---
1730 - 2230 | Dinner Sponsored by Portland Group | Martin Prendergast, Global Leadership Group, CIPS

**Panel**

**What are the key characteristics of building high performing teams?**

**Time** | **Event** | **Speakers**
--- | --- | ---
0940 - 1030 | What are the key characteristics of building high performing teams? | Mike Blanchard
1030 - 1100 | What are the key characteristics of building high performing teams? | John Dwyer

**Workshops**

**3D Printing has the potential to create anything, deliver on the promise of more innovation.**

**Time** | **Event** | **Speakers**
--- | --- | ---
0940 - 1030 | 3D Printing has the potential to create anything, deliver on the promise of more innovation. | Tony Buzan
1430 - 1505 | 3D Printing has the potential to create anything, deliver on the promise of more innovation. | Jason Westwood

**Panels**

**Marketing procurement: Marketing as a key business driver**

**Time** | **Event** | **Speakers**
--- | --- | ---
0940 - 1030 | Marketing procurement: Marketing as a key business driver | Mike Blanchard
1030 - 1100 | Marketing procurement: Marketing as a key business driver | John Dwyer
Dockside, Darling Harbour, Sydney – And each conversation always comes back to: have been having with practitioners across Australasia. through the many meetings and conversations our team exception! Our conference programme has been developed events to help professionals deliver real strategic and sustainable value to their organisations. It’s our 10th Birthday! 2014 is a special milestone for CIPS Australasia conferences – it marks 10 years of delivering quality – The war amongst organisations in acquiring good people who can add value and deliver a genuine change in direction has never been greater. The modern procurement organisation considers not only talent as a key issue they are struggling with. • Transformation — Complexity has rendered traditional standardised and tested change management plans obsolete. This has called for a more innovative and creative range of solutions that are flexible, adaptable and agile to meet market challenges. • Talent — The advance of technology is constant, rapid and increasingly complex. It is critical that today’s procurement professional has an acute comprehension of the impact of technology on business.

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