



Martin Ratcliffe MCIPS

With over 10 years' experience in the profession I am currently Procurement Manager for retail property owner and developer Hammerson PLC. I have been an active member of the South of England Branch since 2011, Chair since 2015 and now CIPS Congress Member. I have a BSc in International Transport Management as well qualifications in continuous improvement and asset management.

My career spans two decades managing operational supply chains in the aviation industry, the last 15 of which have been in management positions. I have experience in outsourcing and managing operational functions in both the logistics and facilities management sectors. Latterly I was Procurement and Facilities Manager at Southampton International Airport where I was responsible for the airport's major service contracts and in-house maintenance team.

I discovered Procurement some years in to my working life and I want to inspire the next generation of procurement and supply chain professionals to get involved much earlier. I have personally been involved in the CIPS Negotiation Challenge coaching students of the Peter Jones Academy in Bournemouth for a number of years. I also want to encourage members to share their experiences and support each other to be the best procurement professional they can be.