Supply Chain Start-ups: Reality Check

ETH joint CIPS-Switzerland event

Tuesday 29th October 2019

Leading global excellence in procurement and supply
# Index / Topic

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29th October 2019 — SURVEY
Supply Chain Start-ups: Reality Check

How did you get to hear about this CIPS event?...

<table>
<thead>
<tr>
<th>Option</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>LinkedIn.com &amp; Social Media</td>
<td>38%</td>
</tr>
<tr>
<td>CIPS Promotion</td>
<td>20%</td>
</tr>
<tr>
<td>E-Mail Notification</td>
<td>23%</td>
</tr>
<tr>
<td>Recommendation</td>
<td>15%</td>
</tr>
<tr>
<td>Other</td>
<td>4%</td>
</tr>
</tbody>
</table>

Learning multiple channels of communication contribute to good participation.
Using a scale of 0 (= low) to 10 (= high), please rate the presentations:

<table>
<thead>
<tr>
<th></th>
<th>Delivery style</th>
<th>Presentation Content</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prof. Stephan Wagner</td>
<td>8.9</td>
<td>8.7</td>
</tr>
<tr>
<td>Archlet</td>
<td>8.6</td>
<td>8.4</td>
</tr>
<tr>
<td>GenLots</td>
<td>8.3</td>
<td>8.4</td>
</tr>
<tr>
<td>Modum</td>
<td>8.1</td>
<td>8.0</td>
</tr>
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How many times per year would you like to participate in a CIPS Swiss event (Networking, presentations, site visits, etc..)

<table>
<thead>
<tr>
<th>Option</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Monthly</td>
<td>15%</td>
</tr>
<tr>
<td>Bi-monthly</td>
<td>15%</td>
</tr>
<tr>
<td>Quarterly</td>
<td>41%</td>
</tr>
<tr>
<td>Every 6 Month</td>
<td>15%</td>
</tr>
<tr>
<td>Once per Year</td>
<td>15%</td>
</tr>
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</table>
The following candidates topics for future event were raised:

- Procurement function value proposition and role in the organization
- Procurement function future structure
- Digitalization in Procurement
- Similar event like today but with tech incubators, e.g. api gurus.
- More panels in general as opposed to front presentations.
- Digitalization and Trends in procurement organization
- Procurement in humanitarian industry
- Women! How can an event in 2019 feature 0 women!?
- Interaction between Procurement and supply chain operations
- Indirect Procurement / Tourism
- Buddy program for startups. Having a deep dive on indirect procurement
- Environmental topics and the environmental challenge for procurement professionals
- Digitalization and procurement transformation
- Crowd sourcing, Talent Management, Innovation (broader than startups), Negotiation, eLearnings,
- Maybe make it a bit shorter next time
29th October 2019 → AGENDA
Supply Chain Start-ups: Reality Check

18:00  Event Registration
18:20  Event start and introduction – John Everett
18:30  Opening Presentation, Prof. Stefan Wagner, ETH Zurich
19:00  Start-up 1 : Archlet
19:15  Start-up 2 : Genlots
19:30  Start-up 3 : Modum
19:45  Purchasing Leadership Panel Discussion
20:30  Networking
21.30  Event close, approx.
29th October 2019 → Who is here tonight..?

Supply Chain Start-ups: Reality Check

Over 75 people registered for this event from a huge range of International organizations

CIPS globally:

- Established in 1932 and awarded a royal charter in 1992
- The world’s largest procurement and supply professional organisation
  A community of > 110,000 people
- A global not-for-profit organisation, with regional offices in the UK, Africa, Australia, MENA and China, supporting corporates, public sector and SMEs in all sectors
- Partnering with United Nations Secretariat, UNOPS and UNDP to deliver procurement best practice to the developing world

CIPS-Switzerland:

- Established 2012. A voluntary group of purchasing practitioners
- Over 300 subscribing members resident in Switzerland
- A community of ~ 1,800 people via Linkedin.com CIPS-Switzerland
- 10+ evening events per year. Typically 40 to 100+ participants
Why Join CIPS Switzerland?
Supply Chain Start-ups: Reality Check

Here is 7 good reasons:

1. Free entrance to 10+ CIPS-Switzerland evening events and entrance to other branch events around the world
2. Access to international professional networking and leading best practice content, e.g. tools, knowledge, category practice, expert advice
3. Monthly “Supply Management” magazine
4. Discounts for several Swiss based conferences, workshops and courses
5. CIPS is the leading voice of the procurement and supply profession and, with a global community of over 103,000 members in 150 countries
6. Opportunity to gain internationally recognized Chartered and Certified membership for continuous career development
7. CIPS takes leading positions on ethics, modern slavery, sustainability

£200/year, join as an affiliate via: https://www.cips.org/en/membership/joinonline

Leading global excellence in procurement and supply

CIPS ETH Zürich
29th October 2019 -> Two “rules”
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1. Courtesy to the Presenters & others in the audience

Please
TURN OFF CELL PHONES
MUTE ALL ELECTRONICS

www.anytimesign.com/turnoff

2. Your feedback is very important to CIPS-CH

KEEP CALM AND FILL OUT THE SURVEY

CIPS ETH Zurich
Leading global excellence in procurement and supply
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21:30  Event close, approx.
29th October 2019 → Next opportunities
Supply Chain Start-ups: Reality Check

Keeping in touch:
Go to Linkedin.com
Type in: CIPS Switzerland

Event Survey:
please go to www.cipsevent.ch for a 2-3 min survey