CIPS-Switzerland Advisory Board

What

The role of an Advisory Board Member in CIPS Switzerland is to provide insights and guidance to the Swiss branch of CIPS on

- Current and future requirements of the Procurement profession
- The running of the Branch; for example on its aims, structure, strategy, objectives and program
- The selection of Committee and Advisory Board Members

Responsibilities of a Member of the Advisory Board

- Serve for a [two/three] year term
- With the other Members, organize meetings of the Advisory Board two/three times per year and make reasonable efforts to attend or contribute to these.
- Agree to be referenced as an Advisory Board Member in communications and publications approved by the CIPS Switzerland Committee
- Speak at a CIPS Switzerland event at least once during a their term

Who & How

Douglas Else-Jack - Hitachi Zosen Inova
John Everett - Dow Chemical
Thierry Lagrange - CERN
Ruji Mahmud - DSM
Claudine Schelp - Crown Cork
Massimo Selmo - Barry Callebaut
Marianna Zangrillo - Swiss Port

CIPS Switzerland Structure

- Advisory Board
  - Board Members and Committee Chairperson
- Operating Committee
  - Chairperson and Regional Team members
  - Basel Team
  - Zurich Team
  - West-CH Team
<table>
<thead>
<tr>
<th>Name</th>
<th>Douglas Else-Jack</th>
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<tbody>
<tr>
<td>Title</td>
<td>Head of Supply Management</td>
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<tr>
<td>Employer</td>
<td>Hitachi Zosen Inova</td>
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<tr>
<td>Years in Procurement</td>
<td>29</td>
</tr>
<tr>
<td>CIPS member</td>
<td>FCIPS</td>
</tr>
<tr>
<td>Nationality</td>
<td>Scots</td>
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Doug is a qualified police officer and also served in the Royal Engineers (British Territorial Army / Reserves). However his procurement career commenced after university upon joining Whitbread’s as part of their management training scheme. He’s held procurement roles within the Brewing, Telecommunications and Engineering companies, working across Capex, Direct & Indirect Categories.

He moved to Switzerland some 16 years ago with Schindler (Escalator and Elevators), leading their Indirects Team within Corporate Purchasing, rising to VP – Procurement Excellence with some 250 buyers worldwide before joining Hitachi Zosen Inova as their Head of Supply Management. In 2015 HZI was granted CIPs accreditation. In 2016 HZI launched it’s own SUMO eProcurement tool, allowing bidding of high value and complexity engineering packages.

In addition Doug leads HZI UK Ltd as Managing Director, with some 20+ staff working on and off the various UK sites

He qualified MCIPS in the UK in 1997 and was granted FCIPS 3 years ago.

Married, with 3 children, he has lived in Scotland, USA, England, Saudi Arabia & Switzerland.
CIPS-Switzerland Advisory Board Member – John Everett

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<tr>
<th>Name</th>
<th>John Everett</th>
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<tr>
<td>Title</td>
<td>EMEAI Purchasing Director</td>
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<tr>
<td>Employer</td>
<td>Dow Chemical</td>
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<td>Years in Procurement</td>
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<td>FCIPS</td>
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Dow’s EMEAI region had a sales revenue of 15 Bn$ in 2016 and is part of Dow’s worldwide 179 manufacturing sites operation. John leads both direct and indirect “source to pay” on the EMEAI management team and the EMEAI region to the global Purchasing team.

Joining Dow’s procurement team in 2005, John has lead several initiatives that have had both significant regional and huge global impact. These include, 1/. Acceleration of value from LCCS deployment, 2/. Integration synergies from the Dow Corning and Rohm & Haas acquisitions, 3/. Supplier innovation for early-stage R&D, 4/. Working Capital improvements, 5/. Establishing a direct team for tail-end spend, and 6/. Purchasing service agreements for several divested enterprises, e.g. Trinseo, Olin, etc.. The year of 2017 is no exception to change and transformation, i.e. the world’s largest chemicals merger DowDuPont.

Prior to Dow’s procurement group - John had 15 years with Dow in e-Commerce, Market Development and Technical Service positions and 5 years with Akzo Nobel in Coatings R&D. All this experience allowed him to publish scientific papers, file patents and launch commercially successful new products and services.

He holds a Masters in Science from the University of London and an MBA from the Open University. As a believer in contributing to Continuous Professional Development, John co-founded CIPS-Switzerland in 2012, is currently the Chairperson and in 2017 was elected as congress member for CIPS Europe.

Married with two daughters, they’ve lived in Zurich, Germany and London.
Thierry Lagrange graduated from RUCA in applied economic science in Antwerp, Belgium, and obtained a master degree in financial management at VLEKHO in Brussels.

In 1985, he joined CERN, the European Organization for Nuclear Research based in Geneva, Switzerland. He began as a Contract Officer, before becoming Head of Purchasing Service and then Deputy Head of Finance Department.

He became Head of Finance Department in 2008. He was then responsible for the financial operations of CERN, such as accounting, payroll and treasury, procurement of goods and services, knowledge transfer activities and sales.

In 2015, Thierry also acted as Chief Executive Office ad interim of the CERN Pension Fund. The Fund manages approximately 4 billion Swiss Francs in assets, both internally and externally.

Since 2016 he has been Head of Industry, Procurement and Knowledge Transfer Department at CERN, whose mission is to provide essential support and advice on procurement, knowledge transfer and EU projects.

In 2017, Thierry joined the CIPS-Switzerland advisory board.
Ruji started her career in Accounts & Finance before making the move to Procurement. Ruji holds a diploma in Accountancy and also completed level 4 & 5 of the CIPS program. Most recently studied for MBA at Oxford Brookes University.

Ruji’s Procurement career began in Direct Procurement at Syngenta Agrichemicals, UK. After almost 8 years of various Procurement positions within Direct and Indirect Procurement at Syngenta UK and Switzerland, Ruji joined Roche in the position of Vice Director Strategy & Operations.

In 2016 Ruji took a career break, and it was then that she was approached for the position of VP Procurement Excellence at DSM. Here Ruji manages a Globally dispersed team responsible for Strategic Intelligence, Procurement Capability & Development, Sustainability and Procurement Process & Programs Excellence. Ruji works closely with the CPO in designing the Procurement strategy and is leading key programs such as Procurement Digital transformation and Source to Settle Re-Design.

Married with a son and daughter, Ruji has lived in UK, Bangladesh & France. She has worked in UK, Switzerland, USA & Netherlands.

<table>
<thead>
<tr>
<th>Name</th>
<th>Ruji A. Mahmud</th>
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<tbody>
<tr>
<td>Title</td>
<td>VP Procurement Excellence</td>
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<tr>
<td>Employer</td>
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Claudine Schelp

Name: Claudine Schelp  
Title: VP Sourcing  
Employer: Crown Packaging EMEA  
Years in Procurement: 20  
CIPS member: Affiliate  
Nationality: German & French

Claudine started her career in the automotive industry in which she worked at various positions in sales and procurement, before moving to the packaging industry 6 years ago. She holds a Masters in Economics from the University of Strasbourg and a Bachelor with Honours in Finance and Marketing from the University of Belfast.

In 2005 Claudine became VP Purchasing for EMEA at Takata, where she managed all purchasing activities for the EMEA region for direct and indirect material. She initiated and successfully implemented cross functional and cross regional cost down initiatives. In 2011 she moved to Switzerland and entered the packaging industry, first being responsible for the global procurement of polymers for Tetra Pak, and then as EVP Sourcing for the PET line equipment manufacturer Sidel, in which she was a key driver of the global restructuring and successful turnaround of the company.

Her track record includes the implementation and/or improvement of commodity strategies, best cost country sourcing, key supplier management, design and redesign to cost, VA/VE, innovation partnering with suppliers, supplier development, etc.

Meanwhile Claudine joined Crown Packaging Europe as VP Sourcing.

Claudine lived and worked in France, Germany and Switzerland.
Massimo Selmo graduated at the "Universita Commerciale Luigi Bocconi" Milano in 1992 and holds an University Degree in Business Administration

In 1992 he started at KMPG Milano where he worked for 4 years

Chartered Auditor in 1998

As CFO he started in 1996 to work for Barry Callebaut Italia at Milan offices

For Barry Callebaut he moved in 1999 to Switzerland to lead the centralization of Sourcing as Head of Global Sourcing

As of 2016 he is the Vice President of Primary Food Processor – Bruxelles and member of Board of Director of Mass Challenge – Lausanne

Massimo Selmo has 2 children and lives in Zug