Post Event Summary

Public and Private Sector Procurement Forum: Best Practice Exchange

Took place: Palais des Nations, Geneva
Event Date: January 30th 2018
it was a GREAT audience

3M
Amcor
Audemars Piguet
Barry Callebaut
BASF
Dow Chemical
F. Hoffmann-La Roche
Firmenich
Givaudan
Hitachi Zosen Inova
Johnson & Johnson
LafargeHolcim
Lexmark International
Losinger Marazzi SA
Novartis Pharma
Oracle
Orange
Philip Morris International
PPG Industries
Procter & Gamble
Ralph Lauren
Saurer
Solairedirect
Unilabs
... and many many others

CERN
City of Geneva
Gavi Alliance
International Organisation for Migration
International Atomic Energy Agency
International Labour Organization
International Telecommunication Union
International Trade Centre
The Global Fund
UNESCO
UNICEF
United Nations Institute for Training and Research
United Nations Office at Geneva
United Nations Office for Project Services
World Trade Organization
World Health Organisation
World Intellectual Property Organization
World Meteorological Organization
Moments
Would you be interested to join workshops organized jointly by CPAG and CIPS Switzerland?

Our representative will get in touch with you shortly

- Sustainable Sourcing and Procurement
- Industry 4.0 and IoT Impact on Procurement
- IT Sourcing and Category Management
- SRM: Becoming Customer of Choice and Collaborative Projects
- Supply Network Rationalisation and Sourcing Strategies
- Procurement Strategic Planning: From Process to People Development
- Procurement for Fundraising Activities & Services
- Public Sector Procurement
- Negotiations and E-Auctions
- Public and Private Partnering in Procurement
- Innovation Sourcing and Early Supplier Engagement
- Measuring and reporting performance, especially intangible factors
- Business Partnering and Stakeholder engagement
### Presentation feedback: Rajit Mitra
Using a scale of 0 (=low / poor) to 10 (= high / excellent), please rate:

<table>
<thead>
<tr>
<th>Option</th>
<th>Average</th>
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<tbody>
<tr>
<td>Delivery Style</td>
<td>8.03</td>
<td></td>
</tr>
<tr>
<td>Presentation Content</td>
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</tbody>
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### Presentation feedback: Katia Gutknecht
Using a scale of 0 (=low / poor) to 10 (= high / excellent), please rate:

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### Presentation feedback: Ohanes Missirlian
Using a scale of 0 (=low / poor) to 10 (= high / excellent), please rate:

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### Presentation feedback: Sebastien Tissot
Using a scale of 0 (=low / poor) to 10 (= high / excellent), please rate:

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Location and Media Feedback

**How did you get to hear about this event?**

- LinkedIn.com & Social Media: 20%
- CIPS Promotion: 20%
- E-Mail Notification: 32%
- Recommendation: 25%
- Other: 3%

**Where is your working location?**

- Zurich and surroundings: 9%
- Basel and surroundings: 1%
- Lausanne and surroundings: 6%
- Bern and surroundings: 1%
- Geneva and surroundings: 80%
- Outside of Switzerland: 3%
Additional Insights

**What is your level / role in your organization:**
Please provide details on the related spend

<table>
<thead>
<tr>
<th>Option</th>
<th>Percentage</th>
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</thead>
<tbody>
<tr>
<td>I or my organization doesn't buy. I'm a Consultant, Recruitment Agent, Student, Other...</td>
<td>30 %</td>
</tr>
<tr>
<td>I and/or my team do buy. I provide my job level and related spend</td>
<td>70 %</td>
</tr>
</tbody>
</table>

- Chief Purchasing Officer: 15%
- Global Purchasing / Category Management Director: 8%
- Regional Purchasing / Category Management Director: 2%
- Purchasing Team Leader: 25%
- Category / Purchasing Manager: 19%
- Purchasing / Sourcing Specialist: 31%
Thank You!