CAPEX Purchasing
Procure.ch joint event
Wednesday 12th September 2018
CIPS-Switzerland

Leading global excellence in procurement and supply
12th September 2018 → AGENDA

CAPEX Procurement

16:30 Event Registration
17:00 Event start and introductions

- Swiss Post
- CIPS & CIPS Switzerland
- Procure.ch

17:15 Mr. Anders Unnervik, Head of CERN’s Procurement and Ind. Services Group
   'Buying at the very edge of our understanding'

17:45 Mr. Jan-Patrick Willmes, CPO at Swiss Post
   'How to run and change a mega infrastructure'

18:15 Mr Denis Charlier, Category Manager CAPEX at Givaudan
   'CAPEX goes EAST! or not'

18:45 Networking and Apero

20:00 Event close, approx.
CIPS globally:

- Established in 1932 and awarded a royal charter in 1992
- The world’s largest procurement and supply professional organisation
  A community of > 110,000 people
- A global not-for-profit organisation, with regional offices in the UK, Africa, Australia, MENA and China, supporting corporates, public sector and SMEs in all sectors
- Partnering with United Nations Secretariat, UNOPS and UNDP to deliver procurement best practice to the developing world

CIPS-Switzerland:

- Established 2012. A voluntary group of purchasing practitioners
- Over 300 subscribing members resident in Switzerland
- A community of ~ 1,500 people via Linkedin.com  CIPS-Switzerland
- 8+ evening events per year. Typically 40 to 100+ participants
Why Join CIPS Switzerland?

CAPEX Procurement

Here is 7 good reasons:

1. Free entrance to 10+ CIPS-Switzerland evening events and entrance to other branch events around the world
2. Access to international professional networking and leading best practice content, e.g. tools, knowledge, category practice, expert advice
3. Monthly “Supply Management” magazine
4. Discounts for several Swiss based conferences, workshops and courses
5. CIPS is the leading voice of the procurement and supply profession and, with a global community of over 103,000 members in 150 countries
6. Opportunity to gain internationally recognized Chartered and Certified membership for continuous career development
7. CIPS takes leading positions on ethics, modern slavery, sustainability

£190/year, join as an affiliate via: https://www.cips.org/en/membership/joinonline

Leading global excellence in procurement and supply
12th September 2018 -> Two “rules”
CAPEX Procurement

1. Courtesy to the Presenters & others in the audience

Please
TURN OFF CELL PHONES MUTE ALL ELECTRONICS

www.anytimesign.com/turnoff

2. Your feedback is very important to CIPS-CH

KEEP CALM AND FILL OUT THE SURVEY
12th September 2018 → AGENDA

CAPEX Procurement

16:30 Event Registration
17:00 Event start and introductions
  ➤ Swiss Post
  ➤ CIPS & CIPS Switzerland
  ➤ Procure.ch
17:15 Mr. Anders Unnervik, Head of CERN’s Procurement and Ind. Services Group
  'Buying at the very edge of our understanding'
17:45 Mr. Jan-Patrick Willmes, CPO at Swiss Post
  'How to run and change a mega infrastructure'
18:15 Mr Denis Charlier, Category Manager CAPEX at Givaudan
  'CAPEX goes EAST! or not'
18:45 Networking & Apero
20:00 Event close, approx.

Leading global excellence in procurement and supply
12th September 2018 → Pics from the evening CAPEX Procurement

Next Scientific Challenge: to understand the very first moments of our Universe after the Big Bang
12th September 2018 → Pics from the evening
CAPEX Procurement
12th September 2018 -> Pics from the evening
CAPEX Procurement
How did people get to hear about the event:

<table>
<thead>
<tr>
<th>Option</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>LinkedIn.com &amp; Social Media</td>
<td>15 %</td>
</tr>
<tr>
<td>CIPS Promotion</td>
<td>42 %</td>
</tr>
<tr>
<td>E-Mail Notification</td>
<td>12 %</td>
</tr>
<tr>
<td>Recommendation</td>
<td>23 %</td>
</tr>
<tr>
<td>Other:</td>
<td>8 %</td>
</tr>
</tbody>
</table>

Leading global excellence in procurement and supply
Where did attendees come from:

<table>
<thead>
<tr>
<th>Option</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Zurich and surroundings</td>
<td>42 %</td>
</tr>
<tr>
<td>Basel and surroundings</td>
<td>0 %</td>
</tr>
<tr>
<td>Lausanne and surroundings</td>
<td>8 %</td>
</tr>
<tr>
<td>Bern and surroundings</td>
<td>15 %</td>
</tr>
<tr>
<td>Geneva and surroundings</td>
<td>23 %</td>
</tr>
<tr>
<td>Neuchatel and surroundings</td>
<td>0 %</td>
</tr>
<tr>
<td>Zug and surroundings</td>
<td>8 %</td>
</tr>
<tr>
<td>Schaffhausen and surroundings</td>
<td>0 %</td>
</tr>
</tbody>
</table>
Super feedback on all 3 speakers (0-10)

<table>
<thead>
<tr>
<th>Speaker</th>
<th>Delivery style</th>
<th>Presentation Content</th>
</tr>
</thead>
<tbody>
<tr>
<td>Andres Unnervik</td>
<td>9.15</td>
<td>9.1</td>
</tr>
<tr>
<td>Jan-Patrik Willmes</td>
<td>8.5</td>
<td>8.3</td>
</tr>
<tr>
<td>Denis Charlier</td>
<td>8.4</td>
<td>8.5</td>
</tr>
</tbody>
</table>
12th September 2018 → Event Summary
CAPEX Procurement

**Suggestion for future events:**
Evolution of Procurement in the future,
New technologies such as blockchain, cognitive analytics,
Bilateral procurement CH-UK, status, potential, risks, opportunities.
SRM Demand management,
Procurement Organization in global companies, Cost calculation software
Sharing information and experience on procure to pay solutions
Procurement and Third Party Manufacturing, Procurement 4.0
Procurement capabilities and skills? What should come next in a digitalized world?
Contingent Workforce / Workforce Management
Professional services, How does financing impact procurement
Organisation structure, Keep on doing what you are doing
Very good evening and content.
Interested in RPA and improving the regional standards of global suppliers.
Practical experience. Mentoring programs within procurement organizations
BPO, Global Procurement structure
Some of the nationalities present:

- Swiss: 35%
- British: 19%
- French: 11%
- German: 11%
- Romanian: 8%
- Dutch: 8%
- Belgian: 4%
- Austrian: 4%
12th September 2018 → Next opportunities
CAPEX Procurement

Keeping in touch:
Go to Linkedin.com
Type in: CIPS Switzerland

Next events in 2018:
• Basel, September 20th, “Meaningful Metrics: 3 speakers....”
• Geneva, October 3rd, “Accelerating Public Procurement UN / CPAG”
• Geneva, November 8th, “Procurement Collider, CERN”

Event feedback:
please go to www.cipsevent.ch for a 2-3 min survey

Leading global excellence in procurement and supply