Gain recognition from effective procurement

ORLEN Upstream is a subsidiary of PKN ORLEN, one of Central Europe’s largest refiners of crude oil. The company specialises in processing world-class unleaded petrol, diesel, heating oil and aviation fuel, as well as plastics and other petroleum related products. Established in 2006, the organisation is engaged in various upstream projects both as operator and partner.

CIPS Certification helps shape supply chain response

ORLEN Upstream wanted to ensure their procurement practice was recognised as exemplary in the oil and gas industry and offered best-in-class services to suppliers, clients and internal customers.

CIPS Certification was chosen, ultimately enabling ORLEN Upstream to receive independent confirmation of best practice.

A hierarchy of procurement policies, key objectives, procedures and instructions were created resulting in clear, understandable and highly effective systems of work.

Processes showed a marked improvement through clearer standardised procedures covering the entire spectrum of procurement activity.

As our organisation grows, changes and competes, our supply chain management response must be able to reflect the challenge and opportunity facing the company as a whole.

WIESLAW PRUGAR, PRESIDENT OF THE MANAGEMENT BOARD, ORLEN UPSTREAM

Highlights

- Risk and cost reductions gained through knowledge sharing
- Highly effective and efficient systems of work introduced
- Morale boosted by increased profile of procurement team
- Now recognised as offering best-in-class procurement procedures.

ORLEN Upstream’s procurement team make a personal commitment to achieve the best quality products and services for a reasonable price.

Leading global excellence in procurement and supply
Increasing trust, reducing costs and raising profile

Why CIPS Certification?

The role of procurement at ORLEN Upstream is to deliver goods and services to other internal processes in order to meet their specific demands and requirements. The team needed to obtain maximum value for money in contracting goods and services, enhancing the competitiveness of the supply base and contributing to profits by efficiently controlling costs. CIPS Certification helped ORLEN Upstream introduce a highly effective and efficient system of work. This allowed them to achieve recognition among suppliers and clients as an industry leader in procurement practice offering best-in-class procedures.

Benefits of CIPS Certification

- **Success**: ORLEN Upstream has now met all procurement goals and targets as a result of undertaking CIPS Certification and has made a significant contribution to achieving its wider organisational and stakeholder business goals
- **Quality**: As a result of the CIPS Certification process ORLEN Upstream has been able to look at its procurement processes on a broader scale. This has led to higher quality and repeatable purchasing activities within the organisation
- **Clarity**: Improved and standardised procurement processes have been introduced – from policies and strategies to the lowest level of purchasing instructions
- **Trust**: Since achieving CIPS Certification, levels of trust from partners and suppliers have increased significantly with strong signs that the number of non-compliances will fall. This renewed trust has led to further benefits in accessing the knowledge of internal clients, so reducing risk and costs
- **Fit**: The organisation has been reassured that the approach to procurement is fit for purpose and meets world leading standards
- **Morale**: Greater interaction and an increased profile have also helped boost the morale of the procurement team.

We believe the adoption of supply chain management best practice has helped us achieve world-class performance.

WIESLAW PRUGAR, ORLEN UPSTREAM

ABOUT ORLEN UPSTREAM

ORLEN Upstream is a wholly owned subsidiary of PKN ORLEN SA, one of the largest petroleum groups in Central and Eastern Europe. The group operates seven refineries with a deep processing capacity of 31.7 million tonnes per annum, and maintains 2,700 retail forecourt outlets throughout Central and Eastern Europe. ORLEN Upstream is headquartered in Warsaw and focusses its activities on exploration of crude oil and natural gas and prospecting of hydrocarbon deposits.

KEY FACTS

- ORLEN Upstream established 2006
- Over 22,000 group employees
- First Polish company to be awarded CIPS Certification
- 2,700 retail forecourts throughout Europe
- Group processing capacity of 31.7m tonnes per annum

SPECIALISMS

- Exploration and prospecting of hydrocarbon deposits
- Exploration of crude oil and natural gas
- Wide range of production service offerings related to exploration and production
- Part of larger processing, refining and retail group – PKN ORLEN

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