

The right tools *for the job*

CIPS Procurement Excellence Services

Leaders worldwide are under increasing pressure to improve the performance of their business. The challenge that many face is how to identify initiatives that will provide a competitive edge. This is where procurement can play a vital role and introduce best practice that can add real value.



Diagnostic review
to understand
your needs



Process
improvement
and creation



Organisational
design and
development

cips.org/procurement-excellence-services

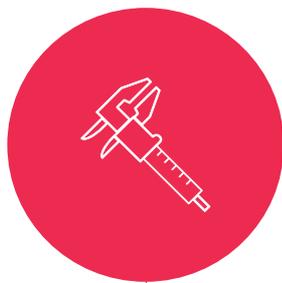


How it works?

CIPS Procurement Excellence Services form a flexible toolkit, providing a pathway to achieve organisational goals and deliver continuous improvement. Based on unparalleled global expertise from decades of procurement knowledge and experience, our Procurement Excellence Services are delivered by highly skilled advisors, all with relevant qualifications and many years' senior procurement experience.

We start with a diagnostic review to understand your needs, challenges and priorities. Our findings are presented in a summary report with recommendations for further action.

A relevant subject matter expert is then matched to your business to support you through whatever service you choose from a wide range of process improvement and organisational development activities.



Diagnostic review

A targeted analysis of your entire procurement function, or of a specific area, using a proven CIPS framework that covers five dimensions:

- leadership and organisation
- strategy and policy
- people
- processes and systems
- performance management.

Process improvement

Based on the results of your diagnostic review, we can work with you to design or improve strategies, policies, processes and procedures in areas such as strategic sourcing, category management, contract management, and supplier relationship management.

Organisational development

Based on the results of your diagnostic review, we can work with you to develop your organisation, supported by process mapping, competency frameworks, assessments and skills training as required. In addition, CIPS can assist in designing or managing a programme of transformation.

The Benefits

- Continuous improvement – supports you to keep rising to new challenges and driving improvement
- Identify opportunities – the diagnostic review will highlight where efficiencies can be made
- Improve the value of procurement – build influence by supporting organisational goals
- Strengthen your team – provides a blueprint to develop your people and organisation
- Build competitive edge – drive world-class service delivery.

“CIPS Procurement Excellence Services were invaluable in highlighting opportunities for development and in improving those areas.”

Romp petrol

Take your performance to another level

Once improvements have been made, there is potential to achieve a globally-recognised Procurement Excellence Programme award, providing a way to consolidate your work, benchmark against world-class standards and get recognition for your progress.

Contact us to find out more: pes@cips.org