CIPS Level 3 – Advanced Certificate in Procurement and Supply Operations
Module 2 - Ethical Procurement and Supply

SAMPLE EXAM QUESTIONS

OBJECTIVE RESPONSE QUESTIONS AND ANSWERS

The correct answer will be identified as [key]
Q1. The stage of the procurement cycle when procurement can add most value is at the point when the business is....

   a. setting out and defining their needs [key]
   b. ready to source the market
   c. selecting the right supplier
   d. starting final negotiation with a short listed vendor

LO: 2
AC: 2.1

Q2. Drag and drop the correct option into the blank space.

[ ] are used to improve supplier performance.

The 5 rights, Action plans [key], Holiday allowances, Persuasive tactics

LO: 4
AC: 4.1

Q3. A supplier appraisal should take place.......

   a. before any orders are placed [key]
   b. after the goods have been delivered but prior to paying the invoice
   c. when liquidated damages are included in the contract
   d. at the end of the financial year

LO: 2
AC: 2.3
Q4. A Corporate Code of Ethics is used to ...
   a. demonstrate organisational commitment to reinforcing ethical values across all procurement and supply practices [key]
   b. enforce ethical behaviours in the organisation
   c. hold employees responsible for unethical behaviour
   d. comply with international law

LO: 3
AC: 3.2

Q5. A buyer has a family member working for a potential supplier. This is an example of a ...
   a. conflict of interests [key]
   b. valued adding opportunity
   c. breach of ethics
   d. way to drive down costs

LO: 3
AC: 3.3

Q6. Drag and drop the correct option into the blank space.

   [ ] is an example of a value for money criteria.

   Supplier availability, Delivering quality [key], Ethical conformance, Use of standard materials

LO: 1
AC: 1.5

Q7. Drag and drop the correct option into the blank space.

   A [ ] specification seeks to “describe precisely what is needed, perhaps including detailed plans, designs, blueprints and technical drawings.”

   Technical [key], output, performance, initial

LO: 2
AC: 2.2
Q8. Surveying the market is the initial element of...

a. supplier sourcing [key]
b. customer sourcing
c. price fixing
d. value analysis

LO: 2
AC: 2.3

Q9. Drag and drop the correct option into the blank space.

Fit for purpose [key], Cheapest production, Quickest production, Simplest production

LO: 1
AC: 1.3

Q10. A supplier is deemed to have breached the customer’s ethical code. The buyer should...

a. have a quiet word with his supplier contact
b. make a note on the suppliers file for future reference
c. nothing this is outside of the customer’s authority
d. escalate to a senior manager in their organisation immediately to maintain business integrity [key]

LO: 3
AC: 3.1.2