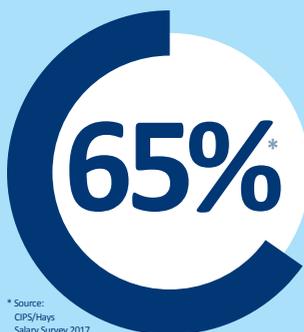


From starter to Chartered

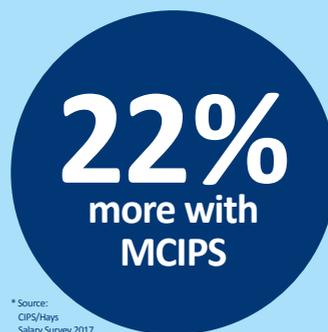
Take your next...
steps



* Source:
CIPS/Hays
Salary Survey 2017

**Employers
requesting MCIPS**

65%* of employers request MCIPS when recruiting (or studying towards it). Qualifications bring credibility to your career and confidence to employers.



* Source:
CIPS/Hays
Salary Survey 2017

**Increase
your salary**

On average procurement professionals with MCIPS earn 22% more than colleagues who are not MCIPS.

Achieve your career ambitions



Whether you're new to the profession or you want to progress your career in procurement and supply.

At CIPS we can help you to discover the right learning and development pathway for you.

A career in procurement and supply can open up a whole world of opportunity, with employers in every sector and industry increasingly seeking individuals who can deliver strong procurement and supply chain management to reduce cost and drive value.

A career with impact

By studying for and achieving internationally recognised procurement and supply qualifications you will be:

- **More in demand** giving you an edge in the job market and when it comes to promotion
- **More confident** in your day-to-day role, with potentially faster career progression
- **More valued** by your employer, with a greater ability to manage spend and risk
- **Ethically trained** and able to demonstrate your commitment to sustainable procurement practices.

What qualifications do I need



...to get into and progress in the profession?

It's true that there are no prerequisite qualifications or degrees required to join the procurement profession. But more and more, those entering the profession are finding themselves needing to be "qualified".

There are many different approaches individuals can take to procurement and supply qualifications, from specialist undergraduate and postgraduate degrees to studying whilst working. This brochure is a great starting point for finding out more. You can also take a look at our website:

www.cips.org/qualifications

CIPS qualifications and their equivalents



CIPS created the Global Standard in Procurement and Supply Management and is the awarding body regulated by OFQUAL in the UK for procurement and supply management qualifications.

Throughout the world CIPS qualifications are recognised as driving leading edge thinking and professionalism in procurement. We offer five qualifications to support your professional development in procurement and supply, taking you from starter (from as young as 18) right through to Chartered Status.

You may also pursue other CIPS recognised programmes such as an Accredited University Degree or an Applied Learning Programme which exempt you from taking the equivalent CIPS level qualification, as indicated in the diagram. You can choose to join the CIPS pathway at any point in your career and at any of the starter qualifications providing you have the relevant experience or have already achieved the equivalent qualifications in previous levels.

Start your own career journey



The diagram "Your career pathway in procurement and supply" shows each of the CIPS qualification pathways, along with equivalent alternative pathways, if the CIPS qualification route isn't right for you. You can also see the exit competencies you can expect to achieve. Here are a few things to remember when you're looking at the diagram:

- You don't have to follow one pathway, such as all CIPS qualifications, as long as you complete a qualification or its equivalent you can change your progression pathway
- If you want to pursue CIPS qualifications you can start at Certificate, Advanced Certificate or Diploma level, as appropriate. To enter at the Diploma level you need to have at least two A levels or at least two years' experience in a business environment
- If you are already progressing your career and are now looking for professional recognition or qualifications, you can join the pathway at the level that's appropriate for you
- The guided learning hours (GLH) give you an idea of how long it should take you to complete each qualification, but depending on your particular circumstances it may take more or less time.

Bengan Simbarashe Manwere's story



Bengan began working in procurement in 2008 when he joined the Gauteng Provincial Government's capacity building agency for the Department of Education, MGSLG. He rose up the ranks to Chief Procurement Officer (CPO) in charge of all procurement and logistics spend for the Institution. He chose to self-study the CIPS qualifications pathway starting at the Diploma as his route to becoming MCIPS. Bengan says:

"During my studies I applied the rich knowledge contained in the course books directly to my work situation. I discovered that, for instance, contractual principles covered in the legal course books enabled me to successfully resolve a total of three contract disputes with suppliers. I paid for my study aids and assessments and then as a dramatic twist of events, my employer finally reimbursed me on the out-of-pocket expenses I incurred on CIPS studies when they realised the significant value add which CIPS contributed to my performance. Currently everyone in the Supply Chain Department has been encouraged to enrol for the CIPS diploma. This is a classic case of leaders leading by example."

Dionne's story

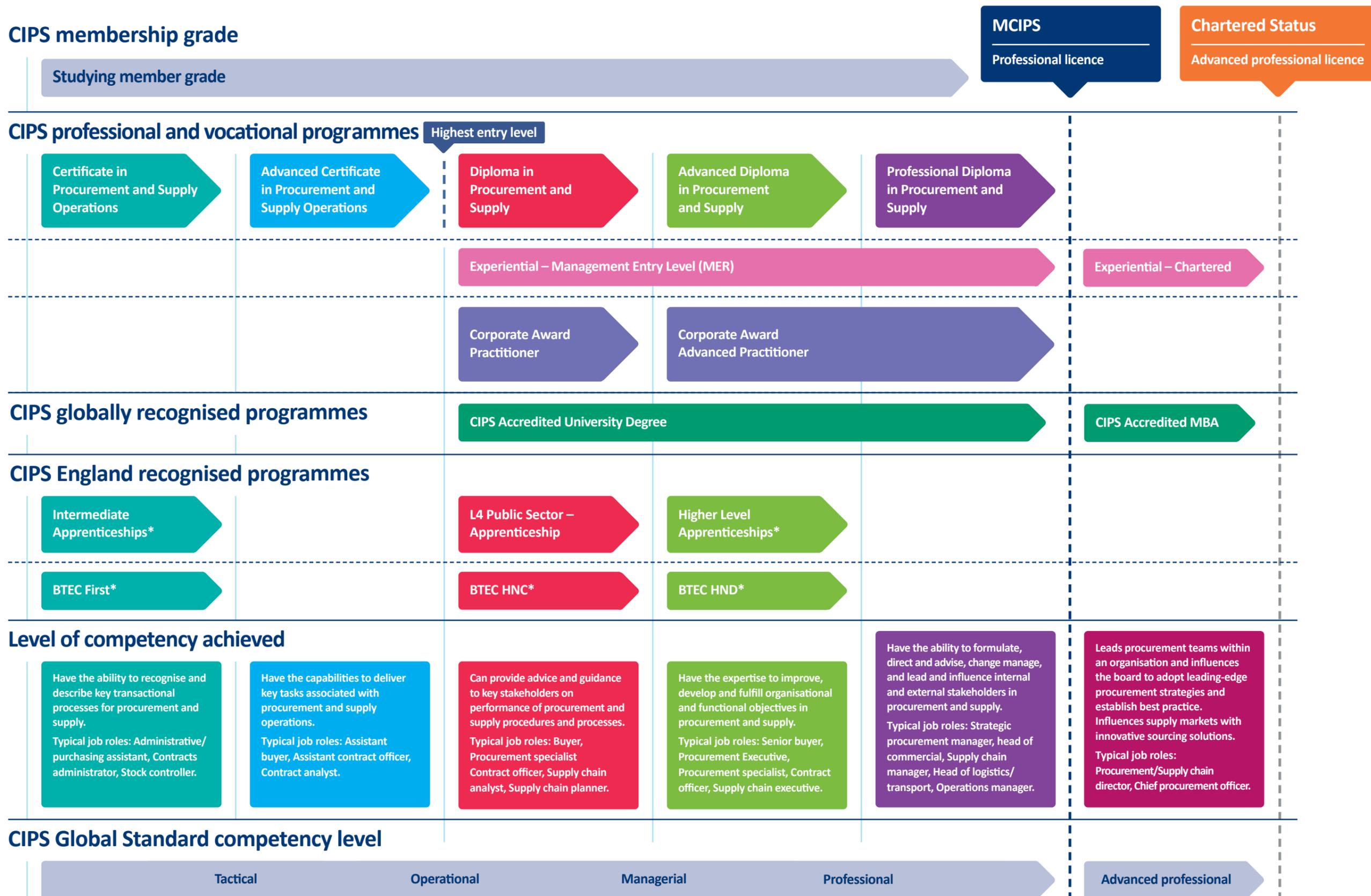


After working as a Personal Assistant after her A-levels Dionne soon realised it wasn't for her and she took a job as a Purchasing Administrator. She found it much more exciting and satisfying working in procurement and she started the CIPS Diploma in Procurement and Supply Operations (Level 4) to become a professionally qualified buyer.

"No two days are the same... I have the opportunity to work with teams across the whole business and test my knowledge and awareness of the financial, legal and the business environment every time I'm putting a new supplier contract together. I enjoy the face-to-face contact and customer interactions I get from working in a purchasing environment."

From starter to Chartered – Your career pathway in procurement and supply... cips.org/qualifications

Self-assess your competencies against the CIPS Global Standard, CIPS members can access the online tool through MyCIPS. The results help you to identify strengths and skills gaps, allowing you to identify a targeted career development programme. Used regularly you can evaluate your progress post learning to see the impact.

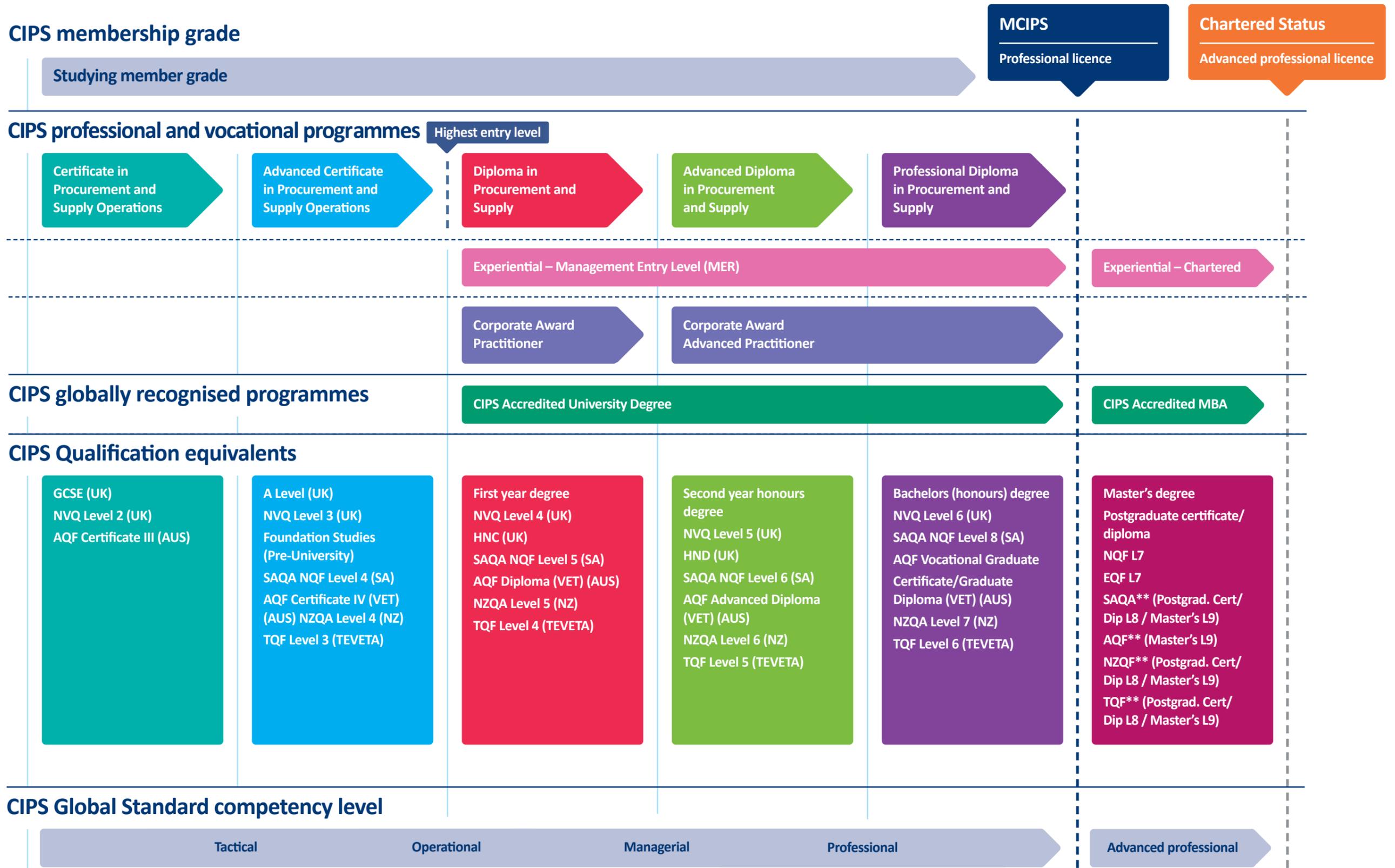


Unit exemptions may be granted depending on your certified prior learning.

*Only if specially selected units chosen.

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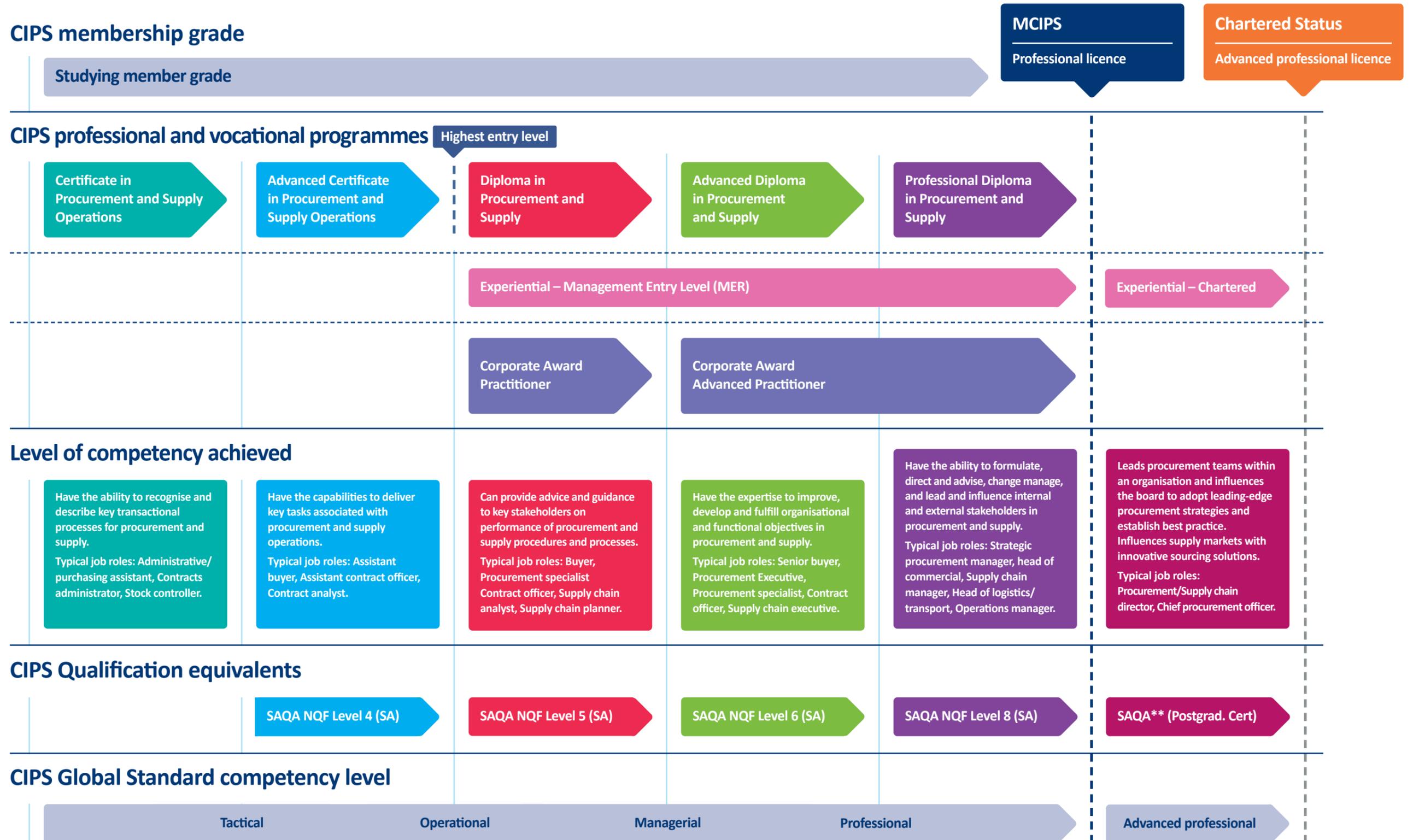


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**Examples of equivalent qualifications.

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