Level 4 Diploma in Procurement and Supply

D1 - Contexts of procurement and supply

EXAM EXEMPLAR QUESTIONS

QUESTIONS
Q1  Learning outcome: 1.0

(a) Outline **FIVE** differences between purchasing goods and purchasing services.  
(10 marks)

(b) Explain any **THREE** of the ‘5 rights of procurement’ including how each might be achieved.  
(15 marks)

Q2  Learning outcome: 2.0

(a) Explain **THREE** circumstances in which a competitive tendering exercise might not be the best approach to making a purchase.  
(15 marks)

(b) Describe **TWO** e-sourcing tools and their use in procurement and supply.  
(10 marks)

Q3  Learning outcome: 3.0

(a) Explain the role of a shared services unit (SSU).  
(10 marks)

(b) A manufacturer of electrically powered tools for the engineering industry consists of four separate business units, each of which undertakes its own purchasing activities.

Discuss **THREE** benefits of centralising all purchasing activities with those of retaining the present decentralised structure.  
(15 marks)

Q4  Learning outcome: 4.0

Compare and contrast a private sector company with a public sector organisation in the following **FIVE** areas:

(i) Ownership and control  
(5 marks)

(ii) Sources of finance  
(5 marks)

(iii) Legal and regulatory environments  
(5 marks)

(iv) Organisational objectives  
(5 marks)

(v) Importance of corporate social responsibility.  
(5 marks)