Level 4 Diploma in Procurement and Supply

D5 - Managing contracts and relationships in procurement and supply

EXAM EXEMPLAR QUESTIONS

QUESTIONS
Q1  Learning outcome: 1.0

Produce a ‘STEEPLE’ analysis of the factors which can affect supply chain relationships in an organisation of your choice.  

(25 marks)

Q2  Learning outcome: 2.0

Model forms of contracts may be used by buyers and sellers as the basis for their contractual agreement.

(a) Identify examples of model contract forms and outline where they are likely to be used.  

(9 marks)

(b) Explain TWO advantages and TWO disadvantages of the use of standard and model form contracts as the basis of a legally binding agreement between two organisations.  

(16 marks)

Q3  Learning outcome: 3.0

Explain FIVE of the main responsibilities of a contract manager.  

(25 marks)

Q4  Learning outcome: 4.0

(a) Explain the ‘balanced scorecard’ approach to measuring contractors’ performance.  

(15 marks)

(b) Explain ‘continuous improvement’ (‘kaizen’) as a technique for improving relationships in procurement and supply.  

(10 marks)