Level 4 Diploma in Procurement and Supply

D2 - Business needs in procurement and supply

EXAM EXEMPLAR QUESTIONS

QUESTIONS
Q1  Learning outcome: 1.0

(a) Outline the differences between production materials and capital items.  
(b) Describe the different approaches to the purchase of production materials and capital items.  

Q2  Learning outcome: 2.0

Explain FIVE reasons why a purchaser might favour an ‘output’ specification over a ‘conformance’ specification.  

Q3  Learning outcome: 3.0

(a) Discuss TWO examples of standard ‘Model Form Contracts’.  
(b) Explain THREE potential advantages of using ‘Model Form Contracts’.  

Q4  Learning outcome: 4.0

(a) Outline THREE possible reasons for the failure of an outsourcing contract.  
(b) Discuss FIVE possible actions that could be taken to ensure success in outsourcing contracts.