



Hanck van Laar

Hanck van Laar has over 20 years' procurement and supply chain experience, 10 of which was gained whilst working for large corporates and consulting for blue chip clients in South Africa and Europe (e.g. London Underground, PwC, ABN AMRO, JP Morgan, Absa, Sanlam and Santam, FNB, Nando's, Distell and Sun International).

He graduated from the University of Kwa-Zulu Natal with a Bachelor of Commerce in Procurement and Supply Chain and went on to complete his Honour's degree through Unisa. Hanck recently attained his MCIPS and was awarded the prestigious CIPS "Most Procurement Oriented CPO / CEO" award in 2015. Hanck has authored two procurement-focused development books.

Professional Qualifications

- Bachelor of Commerce
- Bachelor of Commerce (Honours)
- MCIPS
- Master facilitator and train the trainer (Success Resources / Blair Singer)

CIPS Programmes

- Conducted several Standard CIPS Procurement Excellence Programmes in Africa
- Conducted many CIPS Corporate Award programmes at practitioner and advanced level
- Tutored many students in CIPS revision workshops
- Conducted several short learning programmes on behalf of CIPS in South Africa

Subject Expertise

- Strategic sourcing
- Category Management
- Negotiation
- Supplier Relationship Management
- Contract Management
- Spend Analytics

Industry Sector Experience

- Insurance
- Banking
- Manufacturing
- Travel
- Professional services