
Dave Nellist

Procurement and supply chain management have been the mainstay of Dave's career for 30 years with multi-cultural exposure UK, Europe, South East Asia, and Australasia. He introduced progressive procurement change in both the private and public sectors, often with a need to navigate complexity across multiple sites.



Dave worked for 12 years for Toyota's European manufacturing operation and has experience in other manufacturing industries, public health, and general insurance.

His wealth of experience has provided a range of practical tools, providing benefit to organisations, along with a flexible approach to applying them. He believes that business is still done by, and between people – procurement's role remains fundamentally embedded through empathy and relationship management.

In addition to ongoing and significant success in reducing supply-side enterprise cost, illustrative examples of his more recent work include:

- As a practitioner rapidly growing the capacity, capability, influence and achievement of a procurement function from a narrow to an all-of-spend responsibility, reporting in to the CFO/COO and with appropriate governance and frameworks in place
- Working with the Sustainable Business Network New Zealand as an invited member of a core Leader Group of large buying organisations in the development of sustainable procurement practices to the advantage of SMEs and the wider New Zealand economy
- Secondment to a general insurer's programme for the management of suppliers and external partners as part of the Canterbury earthquakes disaster response
- Acting as a co-lead in the integration of two procurement teams and the establishment of an optimal new organisation through the process of acquisition of his employer's business by a larger competitor

Dave is a Fellow of the Chartered Institute of Procurement & Supply and was a member of the CIPSA Australasian Procurement Awards judging panels in 2011, 2014 and 2015. He has provided insight and thought leadership as a contributor to procurement media and through participation in industry forums. He remains determined to improve the understanding and reach of procurement as a key management function critical to organisational success, knowing that good procurement practice really does make an important difference at both operational and macro-economic levels.