



Faruk Demir – CIPS Turkey Country Manager

Faruk is the CIPS Turkey Country Manager and General Manager of Arcblue Turkey, a provider of consulting and skills development services dedicated to equipping and enabling procurement talent.

Faruk graduated from Galatasaray High School and has a degree in civil engineering at Bosphorous University. He joined Doğus Construction and Trading Company as a project manager after graduating from Bosphorous University in 1988.

He joined BP in 1992. Over a period of 20 years he worked in several departments within BP such as engineering, marketing, project management and supply chain and procurement. He worked in BP Oil Europe in Brussels between 1996-1998. He managed BP-Bovis Alliance between 1998-2000. He moved into Lubricants Global Supply Chain function in 2000 and worked there until 2011. He worked in England for about 5 years as a global indirect procurement manager. He managed a global procurement team of 10 and undertook a variety of roles including leadership, strategic sourcing, and process management

Since joining CIPS in 2011 he has worked across a wide range of different industries and sectors including FMCG, manufacturing, white goods, automotive, cement, pharmaceuticals, telecoms, financial services and oil.

His specific area of expertise is in helping organisations to transform their procurement capabilities and in embedding strategic procurement practices. He has delivered more than 200 procurement training workshops and met 3000 procurement professionals. He is an expert in procurement consultancy.