



**Mariusz Turek**

CIPS Procurement Excellence Assessor

**Profile**

Mariusz has over 10 years of experience in procurement, both as a consultant and an interim manager. He started his professional experience as a member of procurement team at A.T. Kearney, a global management consultancy. He then went on to co-found a procurement consulting company PROFITIA, where he works as a Partner since 2010. He specialises in complex procurement turnaround projects, re-organization of procurement functions and large procurement capabilities development programmes.

**Areas of expertise:**

- Industries: Utilities, gas & oil, logistics, consumer goods, automotive
- Functional: sourcing assessment and implementation, process mapping and re-design, post-merger integration, restructuring, due diligence analysis, financial modeling

**Relevant Project Examples**

- Restructuring / large scale procurement organization centralization concept development & implementation, lead buyer concept introduction, secured savings of 300 mln PLN –PKN ORLEN Capital Group, Poland, Lithuania, Czech Republic, Germany
- Project management of energy efficiency projects for PKN ORLEN, PGNiG and JSW SA
- Restructuring / large scale procurement organization centralization concept development & implementation – PLL LOT, Poland
- Procurement turnaround project for a large European trailer manufacturer – spend categorization, savings matrix development, savings implementation across 25+ categories, re-definition of procurement organization role, capabilities enhancement programme

**Example Clients**

Organisations Mariusz has worked with include: PKN ORLEN, PGNiG, Siemens, Bilfinger Berger, Samsung, Raiffeisen Bank, Bunge, Link4, Sanofi Aventis, PLL LOT Polish Airlines, Kraft Cadbury's.