

A platform for change

to raise procurement to global standards

Sydney Trains wanted to assert itself as an industry leader for their commitment to excellence in procurement. Having gone through a national government assessment programme, the organisation decided to raise the bar and seek external, global accreditation.

Highlights

- Taking procurement assessment to global levels
- Raising the team's profile with senior management
- Boosting staff morale
- Identifying opportunities for improvement.



“ Achieving the standard is the result of eight months of hard work by Sydney Trains’ Strategic Procurement team. This is a huge achievement that gives confidence to taxpayers that we are providing value, and to suppliers that Sydney Trains is a great organisation to do business with. ”

GARY PEDERSEN, CFO, SYDNEY TRAINS

About CIPS

The Chartered Institute of Procurement & Supply (CIPS) is the global voice of the profession. Passionate about and 100% focused on procurement and supply, we exist to drive excellence in the industry in every way we can and provide a wide range of services for the benefit of our members and the wider business community.

Heralding a new era of procurement excellence

ABOUT SYDNEY TRAINS

Sydney Trains is a New South Wales Government Agency; delivering rail operations for the Sydney metropolitan area and supporting the operations of its sister organisation, NSW Trains, in relation to train services outside the metropolitan area.

The organisation has around 10,000 permanent employees and is part of Transport for NSW (TfNSW), led by the Secretary for Transport.

THE BACKGROUND

Sydney Trains are establishing themselves as a world-class, customer-focused operator and maintainer of the rail network. Part of this strategy is to benchmark their procurement activity against recognised standards set by an external, non-government organisation.

The organisation's procurement function is operating in a rapidly changing business environment with high expectations of delivery and working to tight timeframes. Sydney Trains needed to ensure their resource management and strategic planning capabilities were ready to meet these challenges.

Why CIPS Corporate Certification?

As Sydney Trains' predecessor organisation, RailCorp, had achieved a Standard Certification, CIPS Corporate Certification Advanced Standard was the obvious choice.

The organisation wanted to stand out as an industry leader in terms of procurement, demonstrating both internally and externally their commitment to globally recognised high standards of procurement.

The results

The Certification has enabled Sydney Trains to align their procurement processes and activities with other areas of the business, such as Human Resources and Probity Assurance. This has enabled them to create a platform for change against a recognised industry benchmark, raising their procurement profile within the sector.

The benefits

- **Development:** An increased number of procurement personnel have taken part in the CIPS study programme, with consistently high results
- **Risk reduction:** The Certification process has encouraged an increased focus on risk within the supply chain
- **Engagement:** By identifying opportunities for improvement, the Certification has focused the team's efforts, with reviews of all procurement processes widely engaged with and supported by the team
- **Morale:** There are now increased and improved opportunities for advancement for individual members within both the organisation and the wider transport community
- **Profile:** The procurement function has raised their reputation within the organisation, gaining further respect and recognition from senior management.

CIPS Corporate Certification Standard

Globally recognised, CIPS Corporate Certification Standard is the only independent, comprehensive procurement-specific assessment of its kind. Examining your organisation's procurement and supplier management procedures in targeted detail, it highlights where improvements and efficiencies can be made, ensuring that procurement becomes an essential value driver and organisational influencer.

- Helps you to deliver savings and value, and drive change
- Supports you to demonstrate your potential and value to senior management
- Ensures effective supply assurance and compliance through robust governance
- Identifies better, more efficient and more cost effective ways of working
- Engages and empowers your team, building morale
- Strengthens your relationships with key stakeholders.



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