



VALENTINE AGWU, BSc (Hons), MBA, MCIPS

Val is a Procurement and Supply Chain Management Executive with extensive experience of working across multiple industry sectors and geographies which includes **Oil & Gas** with Shell & Addax Petroleum in West Africa, British Petroleum (BP) downstream & upstream in the UK, **Manufacturing & Engineering** with General Electric in Africa and **Management Consulting** with Capgemini UK, and Devtage Consulting.

With a background in Computer Science & Mathematics, he started his career as Systems Administrator in a Bank before joining Shell, where he held different roles of increasing responsibility including Senior Buyer, Lead Contract Engineer, SAP Super User and Category Manager for Land Logistics. In Shell, Val was widely known and respected for his role as an SAP super user, delivering training on various SAP MM modules.

In 2006, Val joined Capgemini Consulting, a top tier global management consultancy as a Procurement Transformation & Strategic Sourcing consultant responsible for delivering best practice procurement solutions to clients in various industry sectors.

He later moved to the refining & marketing segment of British Petroleum (BP) as a Strategic Sourcing Deployment Manager where he led a team of sourcing specialists to develop and deploy a strategic sourcing process across the global downstream business. On this role, Val also conducted trainings for procurement specialists and end users in Europe, Africa, North America & Asia.

He later moved over to Exploration & Production Segment of BP as a Global Strategic Procurement Advisor where he was responsible for transforming the strategic procurement capability & procurement delivery in BP's North Sea Regional Performance Unit based in Scotland and Norway. On this role, he deployed a suite of category management processes and an eSourcing system (SAP Ariba) within the business unit and trained >85 procurement specialists & relevant business end users on the new processes which includes category planning, strategic sourcing & supplier relationship management.

From BP, Val joined General Electric as the Regional Head of Procurement & Contracts for Africa responsible for leading teams in multiple African counties to develop and implement local & regional sourcing strategies in support of GE's businesses and growth plans in Africa.

In 2012, Val joined Addax SINOPEC as General Manager for Supply Chain Management for their Nigerian business where managed a large team to develop & implement category strategies across direct and indirect categories in support of offshore & onshore Exploration & Production projects. On this role, Val managed an annual spend of up to \$1.2bn until he left in Dec 2018. Val is currently leading a consultancy practice, with a focus on Category Management processes development and deployment including design & delivery of training & coaching programmes to support the adoption of the processes.

Val has been a full member of the Chartered Institute of Procurement & Supply (MCIPS) since 2002 and is a Director of Harley Reed's Nigeria office.